

## Winder, Georgia

# Empowering Growth and Civic Pride Through Messaging



### 5X

Subscriber growth in one year

## Reduced

number of vendor calls

## 40%

of job fair applicants connected through govDelivery

## Increased

subscribers, more than registered voters in city

#### **OVERVIEW**

A small, but growing, city, Winder, GA was ready to take its digital communications and community engagement to the next level. By updating their approach with a fresh vision from Granicus, they saw an increase of 5,000 subscribers in one year; a 5x increase that reflected roughly a third of the city's total population.

#### SITUATION

Located east of Atlanta, Winder faced a problem common to many towns poised for growth in the digital age: an antiquated website that didn't fully reflect all the city had to offer residents, both current and potential.

#### SOLUTION

Winder's team turned to govDelivery and its easy social media integration to connect broader audiences with the local government in a way that reframed online engagement. With top-class training and support, the Winder staff was able to get up to speed quickly, and found themselves encouraged to increasingly think outside the box.

#### **RESULTS**

The dynamic impact and development of messaging and communications has helped improve relationships with both residents and vendors. With fewer calls from event vendors, and a growing community of online engagement from informed residents, digital government continues to change lives for the better in Winder.

#### **MUST HAVE SOLUTION**

govDelivery govAccess govService

- "It's great to have this sense of a community building and feeling more connected to the government, which can usually feel like this very far away, unreachable, intangible thing."
  - Maddison Dean, Winder's director of economic development

